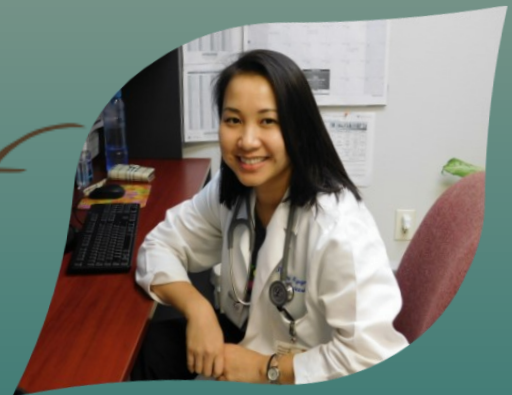


One Family. One Community. Better Health.



Los Barrios Unidos
Community Clinic
Annual Report
2017-2018

A LOOK BACK and A VISION FOR THE FUTURE

Dear Friends,

For over four decades we have watched our community health center clinics serve, thrive and expand on our West Dallas clinic campus. This year concludes our second year to serve, thrive and expand at the LBU Health Center in South Oak Cliff!

Fiscal year 2017-2018 was a “chart-topping” year! The organization served 25,000 patients, which amounts to a 14% increase from the previous year. Our clinicians were busy, not only with the new patients, but with a 20% increase of patient visits, totaling 84,000. The newer LBU Health Center undoubtedly filled an unmet need in the community, proving what we knew; we are exactly where we need to be...until our next expansion into another greatly underserved community. Yes, we have an exciting vision for the future.

We could not have achieved such success without your support of both our flagship West Dallas facilities and the LBU Health Center. Every Los Barrios Unidos employee and board member has contributed to our growth. Employees, the board of directors, and donors are our greatest resources and form the backbone of our mission, Healthy patients and families are our mission. Together, our staff, our board, our donors, have created a passionate and resilient family of supporters. We are full of gratitude for the dedication, energy, and support of so many.

Los Barrios Unidos would like to share with you a vision for our future. We strive, always, to do more; to improve health outcomes, and to offer more programs and services, through collaboration with like-minded organizations and individuals. By 2020, Los Barrios Unidos Community Clinics will serve 40,000 patients through 122,000 health care visits. We will expand the provision of innovative programs highlighted in this annual report. In order to achieve our goals, the sound leadership of the Board of Directors and management team will be working hard to increase the capacity of our organization; meaning more providers, more programming and new and improved clinic space. We are on target to serve 30,000 patients during the next fiscal year, 2018-2019. All things are possible with the help of our friends. And for that help, we thank you!



The Honorable Steve Salazar



Leonor Marquez, MBA, LCSW

BOARD OF DIRECTORS

The Honorable Steve Salazar
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Member Emeritus

Leonor Marquez, MBA, LCSW
Chief Executive Officer

FISCAL YEAR FAST FACTS

25,000 Patients per year

84,000 Visits per year

53% Below the Federal Poverty Level

57% Uninsured patients

99% Patients would refer friends & family!



Accredited by the Joint Commission Since 1998

ACHIEVEMENTS

Centering Program Launch

With generous support from the Discovery Foundation, and in partnership with the Centering Healthcare Institute, we now offer Centering Pregnancy & Parenting. Both expand our popular group care offerings, which utilize the innovative Shared Medical Appointment (SMA) model to provide care.



First Annual Health Walk

We are excited to start a new event tradition for the community. The First Annual Health Walk was held at the LBU Health Center on November 4th, 2017. Employees, sponsors and donors supported the family-fun event, raising \$42,465.



Promotoras

Our Promotora de Salud Program continues to grow! Promotoras, community health workers, are now leading a Healthy Living class that leverages the Shared Medical Appointment (SMA) model and the green space at LBU Health Center. Fitness is fun!

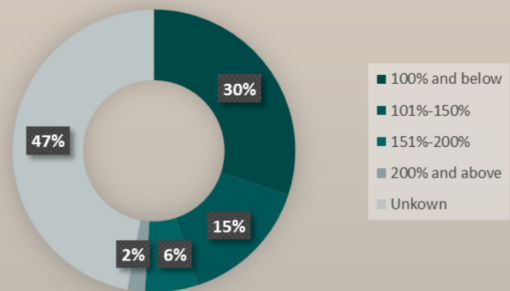


Dr. G Dedication

In honor of our beloved Dr. Gerhard Gruschkus, a dedication ceremony was held at the LBU Health Clinic. Our friend and healer, fondly call Dr. G, has a bench dedicated in his honor. The memory of his life's work will be ever present at the LBU Health Center.



2017 Patient Income as Percent of Federal Poverty Level



Fiscal Year Ending May 31, 2018

Public Support & Revenue

Federal Grants	\$5,177,539
State Grants	\$ 820,536
Private Contributions/In-Kind	\$ 436,037
Other	\$ 112,770
Total	\$6,546,882

Patient Revenue

Medicaid/CHIP/Medicare	\$8,761,877
Pharmacy Revenue	\$ 623,170
Private Pay & HMO Fees	\$2,745,611
Other	\$ 88,810
Total	\$12,219,468

Total Revenue

\$18,766,350

Expenses

Personnel	\$10,714,615
Fringe Benefits	\$ 2,349,025
Professional Fees/Temporary Services	\$ 148,732
Consultant/Contracted Services (Lab)	\$ 963,041
Occupancy	\$ 397,143
Medical/Pharmacy/Office Supplies	\$ 829,271
Contributed Supplies/Services	\$ 28,647
Depreciation/Amortization	\$ 885,885
Professional Development	\$ 130,801
Other Expenditures/Licenses/Facilities	\$ 461,443
Marketing/Advertising	\$ 155,409
IT Services	\$ 415,395

Total Expenses

\$17,479,407

Net Income/Loss

\$1,286,943

COMMUNITY Spotlight

The Honorable Steve Salazar

A donor, a community leader, and our Board of Directors President, The Honorable Steve Salazar is steadfast in his support of the West Dallas Latino Community. We are grateful and truly appreciate his city and local leadership, and his enduring dedication to Los Barrios Unidos Community Clinic. Thank you, Steve, for your leadership and your unwavering commitment to provide quality, affordable health care to all people.



LOCATIONS

West Dallas
Adult Services/OB/Dental
Clinic
809 Singleton Blvd.
Dallas, Texas 75212



West Dallas
Pediatric Clinic
3111 Sylvan Ave.
Dallas, Texas 75212



LBU Health Center
Adult Services/Pediatric Clinic
4732 W. Illinois
Dallas, TX 75211



Urban Inter-Tribal Center of Texas
(WIC Program)
209 East Jefferson Blvd
Dallas, Texas 75203



THANK YOU TO OUR SUPPORTERS!

(\$200 and Above)

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For additional information or to make a donation please contact us or visit our website.

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