

Los Barrios Unidos Community Clinic Annual Report 2014-2015



One Family. One Community. Better Health

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FAST FACTS

22,000	Patients per year
74,000	Visits per year
78%	Below 200% of the Federal Poverty Level
76%	Uninsured patients
99%	Patients would refer friends & family!

JOINT COMMISSION ACCREDITED



A look back, a leap forward...

Dear Friends,

What a year it has been for Los Barrios Unidos
Community Clinic! Fiscal year 2014-2015 was a year of transition.

The Merriam Webster dictionary defines transition as an evolution from one form, stage or style to another. For an organization to grow and evolve, it must experience a few growing pains and a great deal of growing gains. Los Barrios Unidos is growing!

Employees and volunteers are our greatest resource and form the backbone of our community health center. Every Los Barrios Unidos employee has contributed to our growth and solid reputation. We experienced some staff transitions this past year. We extend gratitude to special employees who, during their time with us, brought with them, dedication, expertise and a passion for our mission. This past year we also gained new staff who bring with them that same passion, along with a great deal of energy and ideas.

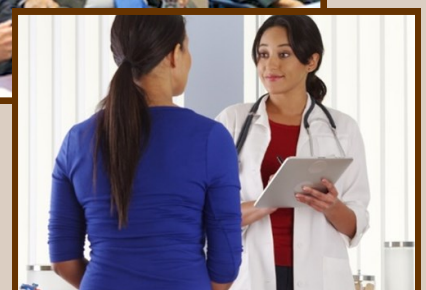
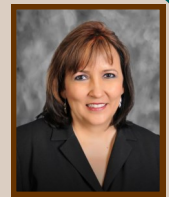
It is no secret that we grappled with construction delays with the LBU Health Center. Construction is now underway and we look forward to celebrating a glorious grand opening in the summer of 2016. (Keep your fingers crossed for a mild winter.) We thank each and every donor who contributed to the *Access South Campaign*, helping us raise over \$1,300,000 to seed the first two years of new clinic operations. Thank you for sharing our vision of increased healthcare access for Dallas' most impoverished families. Thank you for your patience as we all await the moment those first families are welcomed!

The organization served over 22,000 patients through over 74,000 visits this past fiscal year. We will exceed those numbers in FY 2015-2016 even though our current facilities are nearly at capacity. Under the sound leadership of the Board of Directors and management team we strive, always, to do more; to improve health outcomes, to offer more programs and services, to collaborate with more like-minded organizations and individuals.

We invite you to take a look at this year's annual report for a glimpse of our growth and evolution.

Nicholas Renna

Leonor Marquez, MBA, LCSW

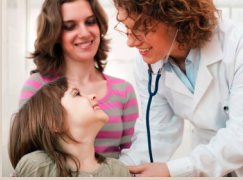


ACHIEVEMENTS

WHAT A YEAR IT WAS...

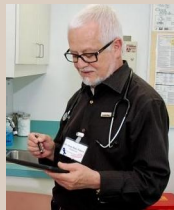
Patient Access Increased!

More patients benefitted from more visits this past year because we are committed to the “advanced access” model. The core principle of “advanced access” is that patients calling to schedule a doctor’s visit are offered an appointment on the same day. In less than one year, the odds of patients seeing their own personal physician has dramatically increased, while delays have decreased. This, in turn, leads to improved compliance with prevention guidelines, improved care for patients with chronic illness, and early detection of serious illness. *Claudia Aroni, Director of Health Information Management.*



Technology Gets a Boost

We’ve embarked on a comprehensive Information Technology modernization initiative. This strategic investment in technology that underpins clinical and administrative operations ensures that we’ll be better positioned for current patient volume and future growth. The IT Team is deploying a new enterprise-class wireless network, a state-of-the-art storage area network, and new desktop and laptop computers. We’re adding servers, network services and upgrading mission-critical platforms such as email and databases. By the year’s-end, we’ll emerge well-equipped to better serve patients and families. *Jacob Hartwright, Senior Director, Information Technology*



Electrocardiograms (ECGs) Now Available at the Clinic

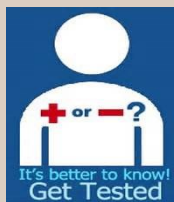
An electrocardiogram is a painless, noninvasive way to diagnose many common types of heart problems. Now, LBUCC’s clinicians and medical teams can readily provide low cost ECG’s onsite, saving both time and money. LBUCC purchased three brand new ECG machines and clinical staff received comprehensive training.



Marlon Stewart, Family Clinic Manager

Routine HIV Testing Program Grant Award

A Routine HIV Testing Program was implemented at Los Barrios Unidos and testing is now provided to uninsured patients at no cost through a grant from the Texas Department of State Health Services. CDC recommends that individuals aged 13-64 get tested at least once in their lifetimes and those with risk factors get tested at least annually. Los Barrios Unidos is collaborating with AIDS ARMS for patient education and any necessary referrals. *Dwayne Listhrop, Chief Operating Officer*

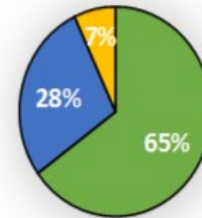


Crystal Charity Ball Works Miracles!

Crystal Charity Ball miracle workers raised \$603,000 in support of the new LBU Health Center, set to open in the summer of 2016. The new clinic will provide healthcare for nearly 5,000 underserved children in its first two years of operations. Los Barrios Unidos is pleased and proud to be a CCB beneficiary!



2014 Patient Income as Percent of Federal Poverty Level



■ 100% and below ■ 101%-150% ■ 151%-200%

Fiscal Year Ending May 31, 2015

Public Support & Revenue

Federal Grants	\$4,818,271
State Grants	\$ 846,843
Private Contributions/In-Kind	\$ 118,911
Interest income	\$ 1,032
Other	\$ 14,112
Total	\$5,799,169

Patient Revenue

Medicaid/CHIP/Medicare	\$5,625,012
Pharmacy Revenue	\$ 571,843
Private Pay & HMO Fees	\$1,276,758
Medicaid Incentives	\$ 91,893
Total	\$7,564,506

Total Revenue **\$13,363,675**

Expenses

Personnel	\$7,825,528
Fringe Benefits	\$1,725,974
Professional Fees/Temporary Services	\$ 381,472
Consultant/Contracted Services (Lab)	\$ 946,403
Occupancy	\$ 384,194
Medical/Pharmacy/Office Supplies	\$ 753,482
Contributed Supplies/Services	\$ 100,395
Depreciation/Amortization	\$ 537,821
Travel/Seminars	\$ 114,872
Other Expenditures/Licenses/Facilities	\$ 605,922
Marketing/Advertising	\$ 70,730

Total Expenses **\$13,446,793**

ACHIEVEMENTS

Board Member Spotlight

Mrs. Josephine A. Torres

A clinic founder, donor and steadfast community advocate, Mrs. Torres (as she is known to all), is both beloved and respected. The clinic was built on Mrs. Torres' passion and, as she fondly recalls, tamale fundraisers. From patients to community leaders and benefactors, Mrs. Torres never met or meets a stranger.



Donor Spotlight

Christopher Cervantes



Christopher Cervantes and his wife, Laura, are longtime contributors. In Christopher's own words: "Both of my parents were healthcare administrators serving Hispanic indigent populations. Their service inspired me and set an example. Like my parents, my wife and I share a passion for the mission

of healthcare

LOCATIONS

West Dallas
Adult Services/OB/Dental Clinic
809 Singleton Blvd.
Dallas, Texas 75212



West Dallas
Pediatric Clinic
3111 Sylvan Ave.
Dallas, Texas 75212



Grand Prairie
Satellite Clinic
405 Stadium Drive
Grand Prairie, Texas 75050



Urban Inter-Tribal Center of Texas
(WIC Program)
209 East Jefferson Blvd
Dallas, Texas 75203



LBU Health Center
4732 W. Illinois
Dallas, TX 75211
Opening Summer 2016!



THANK YOU TO OUR SUPPORTERS!

(\$100 and Above)

Ms. Joleen Bagwell
Dr. Barbara Baxter
Dr. Ruby Bolden
Ms. Herlinda Bonilla
Dr. Susan Briner
Mr. Frank Cantu
Mr. John Cascio
Mr. Christopher Cervantes of Merrill Lynch
Ms. Nanette Clements
Mr. Mike Cobb of NOVACOPY of Texas
Mr. Francisco Coronado
Mr. Kent Densley
Mr. Tim Dyson
Dr. Felix Erfe
Mr. Joe Eubank of CPR + More, Inc.
Ms. Janice Fagen of UniCare Health Plans of Texas
Ms. Lucia Fredenburgh of Design Associates Int'l, Inc.
Mr. Juan Gentile of ARCO Cleaning Services, Inc.
Dr. Gerhard Gruschkus
Dr. James Harris
Mr. John Heath of Lone Star Benefits, Inc.
Ms. Charlotte Herr
Mr. Gus Hinojosa of Hinojosa Architecture & Interiors
Ms. Sandra Horn Mofia of Horn and Associates, Inc.

Ms. Ann Kittrell
Mr. Bob Largent of Pest Management of Texas, Inc.
Dr. Wright Lassiter, Jr. of Dallas County Community College District
Dr. Rob Levy
Ms. Elizabeth Lopez
Ms. Leonor Marquez
Ms. Christina Masso
Ms. Patricia Meadows
Dr. Shashi Motgi of Dallas Metrocare Services
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Mr. Nick Renna
Ms. Alma Rivera, RN
Dr. Robert Rodriguez
Dr. Emily Sloan
Mr. Steve Stasio of Stasio & Stasio, P.C.
Mrs. Josephine A. Torres
Ms. Silvia Urqueta, WHNP
Ms. Laurie Walker

Charles Little Construction Company
Citi Foundation
In Memory of Mr. Robert Blumenthal
Malnory McNeal & Co.
MetroPCS
Renaissance Charitable Foundation, Inc.
Texas Capital Bank
Women of St. Michael & All Angels Episcopal Church
The Carl B. & Florence E. King Foundation
The Crystal Charity Ball
The Dallas Women's Foundation
The Hillcrest Foundation
The Horace C. Cabe Foundation
The W.P. & Bulah Luse Foundation
The Meadows Foundation
The James D. & Kay Moran Foundation
The Ninnie L. Baird Foundation
The Rees-Jones Foundation
The RGK Foundation
The Woodforest National Bank Foundation
The Texas Department of State Health Services, Texas Primary Care Office
U.S. Department of Health & Human Services, The Health Resources & Services Administration

For additional information or to make a donation please contact us or visit our website.

Los Barrios Unidos Community Clinic
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Development Office: (214) 379-2280
www.losbarriosunidos.org

President, Board of Directors

Chief Executive Officer