

Los Barrios Unidos Community Clinic Annual Report 2016-2017



One Family. One Community. Better Health

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FAST FACTS

22,000 Patients per year
70,000 Visits per year
51% Below 200% of the
Federal Poverty Level

54% Uninsured patients
98% Patients would refer
friends & family!

JOINT COMMISSION ACCREDITED

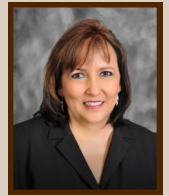


Looking back, leaping forward...



Dear Friends,

What a banner year it has been for Los Barrios Unidos Community Clinic! Fiscal year 2016-2017 brought the eagerly anticipated opening of our newest clinic in Oak Cliff, the LBU Health Center. We celebrated with a



wonderful Grand Opening, followed by a community Christmas party! Our first day of service was Halloween Day, October 31, 2016. By May 31, 2016, our fiscal year-end, the LBU Health Center had served 3,600 patients!

Thank you to the many corporations, foundations and individuals who provided funding to help us build and operate the new facility, including a lead capital grant from the Health Resources & Services Administration (HRSA), and a Crystal Charity Ball grant supporting a two-year launch of pediatric services. Many of these benefactors are recognized on the back page of this annual report, and on our *Giving Tree*, proudly displayed on the donor wall in the new clinic's spacious lobby.

This past year also saw significant expansion of innovative, model medical practices: The Promotora de Salud and Shared Medical Appointment programs with their focus on group appointments, group learning, and patient-centered control of pediatric asthma. We also launched our Blindness Prevention program, which, from the outset, has been thwarting blindness from unchecked diabetic retinopathy. Please do read more about these outstanding disease management approaches in this annual report. These programs are generously funded through grants from Blue Cross and Blue Shield of Texas, the Cigna Foundation and the Hoblitzelle Foundation.

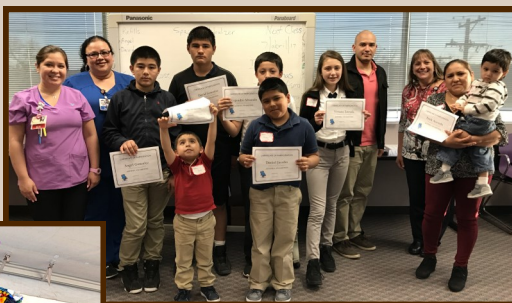
The winning combination of philanthropy and exemplary medical staff also helped ensure that over 2,300 uninsured, low income adults received flu shots and other critical vaccinations for only \$5 thanks to a grant from the Hillcrest Foundation and Frost Bank.

Under the sound leadership of the Board of Directors and Leadership Team we strive, always, to do more; to improve health outcomes, to offer more programs and services in collaboration with like-minded organizations and individuals.

We invite you to take a look at this year's annual report for a snapshot of our growth and evolution. We thank you for your support of that growth!

Kathleen Sanchez, Ph.D.
President, Board of Directors

Leonor Marquez, MBA, LCSW
Chief Executive Officer



ACHIEVEMENTS

A YEAR OF MILESTONES...

The LBU Health Center Opens!

The LBU Health Center, a 21,400 square foot state-of-the-art facility, opened its doors on October 31, 2016. On November 3rd, we celebrated our Grand Opening with over 200 in attendance, including elected officials, collaborating organizations, and many special friends and supporters.



Community Christmas Party!

Nearly 400 community residents came out for photos with Santa at the LBU Health Center on December 16th. Santa came with bags full of toys! Families enjoyed a festive holiday atmosphere with music and a holiday treats buffet. Personal tours of the new facility lead to a number of new patient registrations on-the-spot!



The Promotores de Salud Program

Private donations supported a new Promotores de Salud program, improving family engagement in primary care and health outcomes for pediatric patients with asthma. The program leverages the Shared Medical Appointment (SMA) model. Promotora de Salud is Spanish for community health worker. Promotores are an indispensable bridge between the community and health care providers.



Shared Medical Appointments (SMAs)

SMAs offer an innovative, interactive approach to health care that brings patients with a common diagnosis together in a group setting with a healthcare team that includes a doctor, a Promotora and a Registered Nurse. Ten to fifteen asthma patients and their families receive education and a one-on-one visit with a doctor. This setting encourages questions, shared concerns and experiences, and improves learning and patient satisfaction.



The LBU Giving Tree

The LBU Giving Tree grows proudly in the grand lobby of our new clinic. Donors leave a legacy by having their name permanently on display in the main lobby with an engraved leaf, dove or stone. Names on the Giving Tree demonstrate the commitment of so many to ensure that every family has the chance to receive



LBUCC Operations Fiscal Year 2016/2017



Fiscal Year Ending May 31, 2016

Public Support & Revenue

Federal Grants & Capital Development	\$7,320,454
State Grants (WIC & HIV Prevention)	\$ 981,505
Private Contributions/In-Kind	\$ 685,630
Other (Surety Funding)	\$2,743,019
Donated Pharmacy Rents & Services	\$ 49,714
Total	\$11,730,608

Patient Revenue

Medicaid/CHIP/Medicare	\$5,147,505
Sliding Fee & Third Party Fees	\$2,073,058
Pharmacy Revenue	\$ 540,810
Meaningful Use Incentives	\$ 21,250
Investment income/other	\$ 64,596
Total	\$7,845,218

Total Revenue **\$19,577,826**

Expenses

Personnel	\$10,435,775
Fringe Benefits	\$ 2,345,029
Professional Fees/Temporary Services	\$ 208,848
Consultant, Contracted and Lab Services	\$ 1,039,831
Occupancy	\$ 329,551
Repairs & Maintenance	\$ 221,585
Medical/Pharmacy/Office Supplies	\$ 896,769
Contributed Supplies/Services	\$ 100,395
Depreciation/Amortization	\$ 830,341
Travel/Professional Development/Recruitment	\$ 495,811
Other Expenditures, Insurance and Licenses	\$ 316,051
IT and Telecommunications	\$ 386,256
Donated Pharmacy Rents & Services	\$ 49,714
Marketing and Printing	\$ 141,141
Total Expenses	\$17,487,854

Change in Net Assets **\$ 2,089,972**

ACHIEVEMENTS

Donor Spotlight Robert (Rob) Levy, D.D.S.



Characteristically humble and unpretentious, without need for accolades, Dr. Rob Levy has supported health care access for low income, underserved Dallas and Fort Worth residents for most of his adult life...in private practice, as a dental hygiene professor, and presently in retirement through a number of charitable efforts and volunteerism.

When asked about his philosophy of “giving back”, Rob had to think for just a minute. His philosophy is remarkably simple and effective...”Give back; not just with your money, but with your time.” That’s just what Rob Levy does!

Rob generously supports health care costs for many of our most underfunded patients; uninsured adults. Healthy, productive adults are the backbone of healthy, productive families. Thank you, Rob Levy!

LOCATIONS

West Dallas
Adult Services/OB/Dental/
WIC Clinics
809 Singleton Blvd.
Dallas, Texas 75212



West Dallas
Pediatric Clinic
3111 Sylvan Ave.
Dallas, Texas 75212



LBU Health Center
4732 W. Illinois Ave.
Dallas, Texas 75211



Urban Inter-Tribal Center
of Texas
WIC Program
1261 Record Crossing Rd.
Dallas, Texas 75235



THANK YOU TO OUR DONORS!

(\$100 and Above)

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