



LBU

Los Barrios Unidos Community Clinic



ANNUAL REPORT

Together we
are healthier
and stronger

| 2022

LETTER FROM THE PRESIDENT AND CEO

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Leonor Márquez
Chief Executive Officer



Maria Saavedra
President

Dear Friends,

We are pleased to provide this Annual Report for LBU Community Clinic for fiscal year 2022 (June 1, 2021 – May 31, 2022). The pandemic left us with a profound appreciation for the employees and board members with whom we serve, and pride for the organization's capacity to respond nimbly and effectively.

We thank friends and supporters for your generous donations, innovative collaborations, and encouragement. From adversity comes advantage and advancement. We are pleased to share some of those advancements. We celebrated our 50th anniversary with a memorable drive-through event that honored our past and present. The celebration continued with the grand opening of a brand-new clinic in Southwest Dallas, LBU South Oak Cliff.

LBU Community Clinic implemented safer ways to deliver health care that are embedded in our practice including telehealth, an alternative for in-person doctor visits and curbside services that are fast and convenient.

On the horizon, LBU will celebrate a Fall 2024 grand opening of a school-based clinic serving students and family members from an elementary school in South Dallas.

We close this letter in tribute and memoriam to Nicholas F. Renna, Chairman Emeritus, who passed away in February 2022. Nick served on the Board of Directors of LBU Community Clinic for 34 years and was President more than 20 of those years. Nick, your LBU family misses you.

LBU IS ACCREDITED BY THE JOINT COMMISSION



A BETTER WAY TO TELEHEALTH

TytoHome



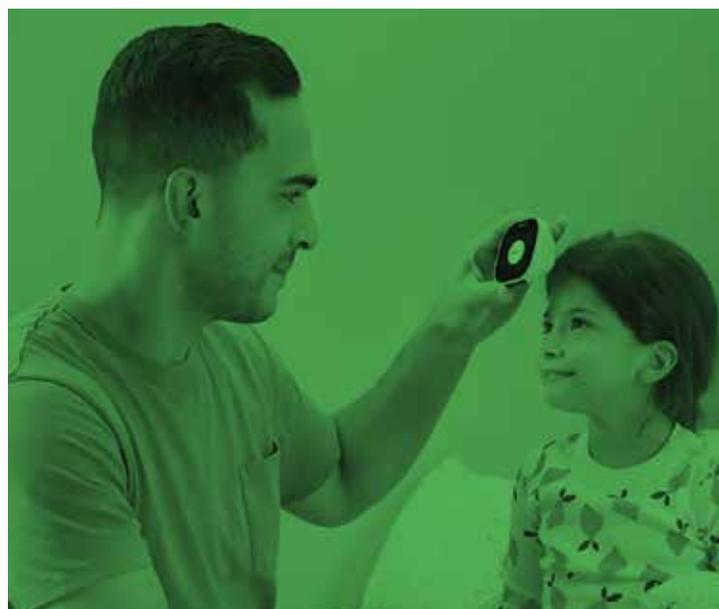
The pandemic has revolutionized health care, and LBU Community Clinic (LBU) is embracing the revolution. We are more comfortable operating in a virtual world. New technologies have emerged to help us live healthier lives from the convenience of home.

The TytoHome health care system, a wireless handheld device, allows patients and caregivers to perform medical examinations anytime, anywhere. The kits examine the ears, throat, lungs, heart, skin, and abdomen, assess breathing and take temperatures.

The data from examinations is instantly and safely integrated into the electronic health record system. The examination kits can be used to diagnose colds, flu, ear infections, bronchitis, and sore throats. Chronic conditions such as chronic obstructive pulmonary disease (COPD), high blood pressure, asthma, congestive heart failure and diabetes can also be managed.

“We look forward to continuing our journey of digital innovation with TytoHome, providing patients with

comprehensive virtual care, as well as giving clinicians the tools needed to properly care for, diagnose, and treat patients remotely,” said Dr. Sharon Davis, Chief Medical Officer at LBU Community Clinic.



IN MEMORIAM: NICHOLAS F. RENNA

1949-2022

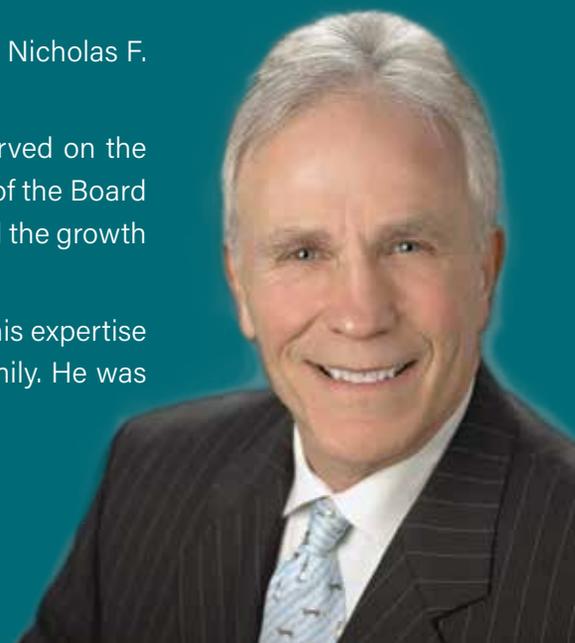
It is with great sadness that we announce that our Board President Emeritus, Nicholas F. Renna of Dallas, Texas, passed away in February 2022.

Nick was passionate about community involvement and mentorship. He served on the Board of Directors of LBU Community Clinic for 34 years and was President of the Board for more than 20 of those years. He joined the Board in 1988 and spearheaded the growth of LBU from a single clinic in West Dallas to the large presence it is today.

Nick was always larger than life. A commercial banker by trade, he provided his expertise to LBU. He was witty, passionate, selfless, had a great laugh, and love of family. He was also always willing to help a neighbor or stranger in need.

Nick's board service can be measured in hundreds of volunteer hours, thousands of families cared for, and millions of dollars raised.

Rest in peace, Nicholas Renna. Thank you for your service.



50th Anniversary

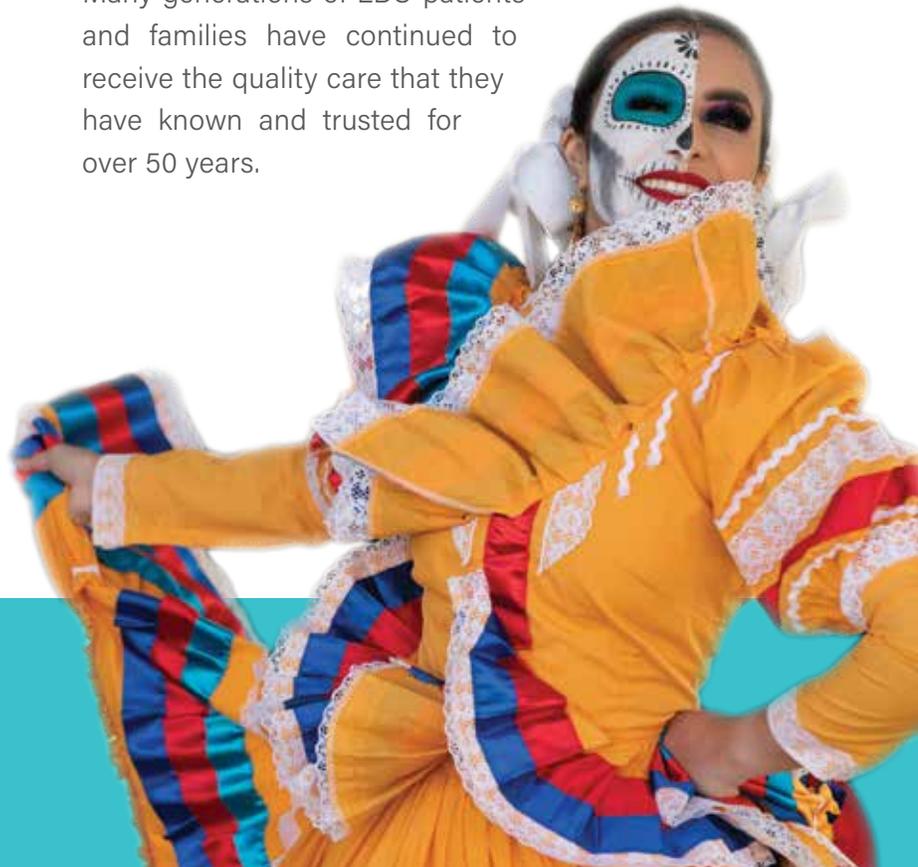


In October of 2021, LBU celebrated its 50th anniversary with pandemic safety in mind. Hundreds of attendees at the fun, festive drive-through event participated from the comfort and safety of their cars.

Guests drove around the LBU Oak Cliff clinic, many with decorated cars, as a DJ played their favorite songs. Tasty treats and party favors were handed out to passersby. Afterwards, guests could park their cars at the LBU stage and watch performers from Anita N. Martinez Ballet Folklorico.

The special occasion was officially commemorated with county, state, and federal proclamations.

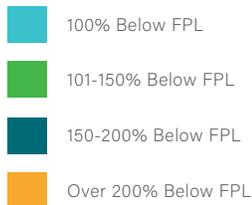
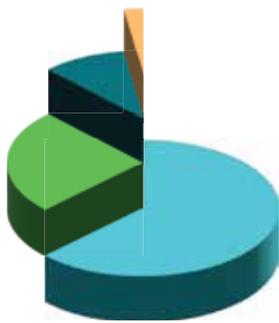
Many generations of LBU patients and families have continued to receive the quality care that they have known and trusted for over 50 years.



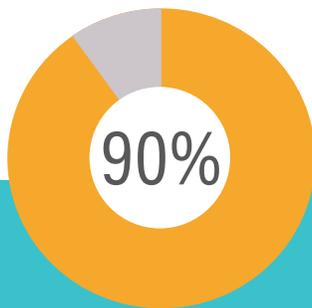
LBU COMMUNITY CLINIC'S FINANCIAL HEALTH

MAY 31, 2022

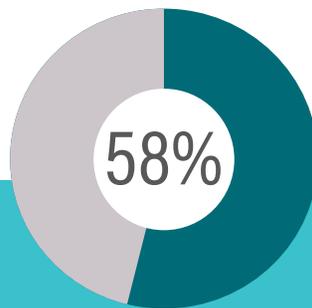
PATIENT INCOME



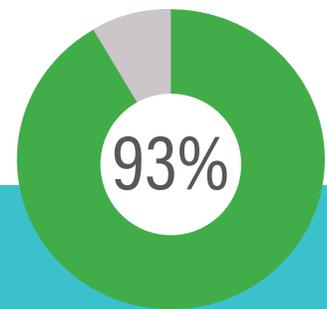
PATIENT DATA



90% of patients are low income



58% are uninsured patients



93% of patients would refer friends and family

Public Support and Revenue

Federal Grants	\$10,416,481
State Grants	\$1,059,552
Private Contributions/In-Kind/Other	\$2,476,822
Total Public Support	\$13,952,855

Patient Revenue

Net Patient Revenue	\$10,190,128
Pharmacy Revenue	\$577,130
Investment/Other Revenue	\$66,877
Total Patient Revenue	\$10,834,135

Expenses

Personnel	\$14,112,979
Fringe Benefits	\$3,012,887
Medical/Pharmacy/Office Supplies	\$1,735,439
Contributed Supplies/Services	\$45,792
Depreciation & Amortization	\$1,206,487
Travel/Seminars	\$132,012
Other Expenditures/Building/Facilities	\$335,849
Marketing/Advertising	\$356,864
Other	\$3,706,080
Total	\$24,644,389

Net Income (Loss)

\$142,601

From audited statements

MANOS, METROS Y MASCARILLAS

HANDS, METERS, AND MASKS

Life was challenging in 2021 with the pandemic still in full force. Fear of sickness and the spread of illness put distance between us. Hand washing many times each day became a new routine. We wore masks everywhere we went. It was a year like no other, yet, globally, people adapted and adopted new, healthy habits to stop the spread of COVID-19. Locally, the employees of LBU Community Clinic took a strong lead in modeling prevention for our patients and their families, our communities, and each other.

LBU staff launched a creative and catchy “Hands, Meters, and Masks (Manos, Metros y Mascarillas)” campaign. Social media was abuzz with the “MMM” campaign, which featured photos and videos of LBU employees and their families promoting hand-washing done correctly, social distancing⁶, and masking appropriately.

Every cloud does have a silver lining. LBU’s MMM campaign was featured in local media and on state and federal agency websites. Moreover, taking positive action fostered LBU’s can-do spirit and helped make the pandemic a little more bearable.



LBU SCHOOL-BASED CLINIC COMING SOON!

Working with the Dallas Independent School District, LBU applied for and received a federal grant in support of a school-based clinic. The funds were awarded and the exciting collaboration with DISD has continued. The new clinic will operate out of a new DISD resource center. The future LBU School-Based Clinic will provide access to health and wellness services to students and families who attend several feeder schools in the area.

We cannot wait to serve our new DISD students and families in the Fall of 2023. Look for more news to follow, and your invitation to the LBU School-Based Clinic Grand Opening!



THANK YOU TO OUR SUPPORTERS!

Gifts of \$250 or more

Mr. Daniel Amir	Dr. Sharon Davis	The Honorable Nathan Johnson	Mr. Thomas Nelson
Ms. Joleen Bagwell	Direct Relief	Dr. Mary Jo Kaska	Dr. Mayra Nieves-Rios
The Baldrige Foundation	Economy Cash and Carry, Inc.	Mr. Douglas Klahr	The North American Coal Corporation
Bank of America Foundation	Ms. Manuela Eleuteri	Mr. and Mrs. Francisco Ledesma and Elizabeth Lopez	Ms. Mariel Peterson
Dr. Barbara Baxter	Embrace United Church of Christ	Dr. Robert Levy	Mr. William Pfaff
Bill & Katie Weaver Charitable Trust	Ms. Ahahi Esparza	Lone Star Benefits, Inc.	Mr. Benjamin Retta
Dr. Eric Bing	The Eugene McDermott Foundation	W.P. and Bulah Luse Foundation	Mr. Robert Rough
Blue Cross and Blue Shield of Texas	Federal Communications Commission	Ms. Leonor Márquez	Roy and Christine Sturgis Charitable Trust
Dr. Ruby Bolden	Fidelity Investments	Ms. Susana Marquez	The Honorable Steve Salazar
Ms. Heather Bowers	Frost Bank	Dr. Lucianne Marin	Dr. Katherine Sanchez
Ms. Melissa Carillo	Ms. Sarah Fry	Mr. and Mrs. Jadd and Christina Masso	Dr. Neal and Rebecca Sklaver
The Centers for Medicare and Medicaid Services	Mr. Phillip Geheb	Dr. Donna McBride	Dr. Alba Smith
Dr. and Mrs. Frederick Cerise	Mr. Alfredo Gonzalez	Mr. Michael McCabe	Southwestern Medical Foundation
Mr. Christopher Cervantes	Dr. Lavanya Gopalakrishnan	Mr. and Mrs. Frank and Alexandra Meckel	Tankersley Family Fund
Dr. Christopher Choat	Dr. Farooq Habib	Merrill A Bank of America Company	Target Coporation
Mr. & Mrs. Ji-Hee and Miran Chung	Mr. Wadie Habiby	Michael W. and Karen C. Tankersley Family Fund	Dr. Muhammad Tauseef
Cigna Foundation	Craig and Kathryn Hall Foundation	Mr. and Mrs. Mark and Deirdre Mischnick	Texas A&M Health Science Center
Communities Foundation of Texas	Harold Simmons Foundation	Ms. Regina Montoya	The Aileen and Jack Pratt Foundation
The Concilio	Dr. James Harris	Dr. Shashi Motgi	The Rees-Jones Foundation
Crystal Charity Ball	Health Resources and Services Administration	Ms. Louise Griffeth	Mr. LaMonte Thomas
The Dallas Foundation	Ms. Mary Jo Hock		The United Way of Metropolitan Dallas
Dallas Regional Chamber	Mr. Garrett Hu		Dr. John Zerner

LOCATIONS



LBU West Dallas
809 Singleton Blvd.
Dallas, Texas 75212



LBU Pediatrics
3111 Sylvan Ave.
Dallas, Texas 75212



LBU Oak Cliff
4732 W. Illinois Ave.
Dallas, Texas 75211



LBU South Oak Cliff
5787 S. Hampton Rd.
Dallas, Texas 75232



Urban Inter-Tribal Center of Texas
1283 Record Crossing,
Dallas, Texas 75235 (WIC)



Future Location
LBU School-Based Clinic
Coming Soon!
Idaho Avenue
Dallas, TX 75216



WIC Van

DONATE TODAY

Use your phone to scan this QR Code to donate to Los Barrios Unidos Community Clinic today.



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www.losbarriosunidos.org